In the Picture

The latest insurance salesman unpacks his black briefcase at our dining room table.
On the thin tape that spins like fate from his hand computer, he puts my recent figures.
A string of lapsed policies trails out behind me, but I am still young, the computer says, my life's a good buy.

He hits the dire buttons of my disabling: my family steers my wheelchair resentfully through our mortgaged house, for I'm a poor planner.

Another run of numbers and I'm "out of the picture" once again, that old grinning euphemism which covers my eyes with a black bar in the photo of my son and me playing basketball in our driveway—just like that, I'm out.

And where will he be then?
Not my son, I mean. I mean
this agent, this tall man
with oiled hair who thumbs me out
like a referec, who calls me
to a death that never calls him.
Will he still be there, in some
picture like this: a low light,
a round table, a young client
who wants to believe in insurance,
who presses his palms into a tense steeple
and listens to his children breathing
in the deep indemnity of their quiet rooms?

-Claude Liman